



Regional Product Director- Programming

STEEL SPORTS

Steel Sports is a Social Impact organization, located in ten (10) different regions from coast to coast. Our mission is to inspire youth to reach their potential, on and off the field, by developing them as athletes and people through the Steel Sports coaching system, “The Lasorda Way”. Through its “kids first” approach, Steel Sports is establishing the Steel standard in youth sports and coaching, forging the next generation of leaders by instilling Steel Sports’ core values: Teamwork, Respect, Integrity, and Commitment.

Steel Sports creates a positive youth sports experience – building character and teaching life lessons - for over 100,000 athletes each year. In addition to Steel Soccer, Steel Sports operates Team Steel Baseball and Softball at Lasorda Legacy Park. Steel Sports believes strongly in the impact of our coaches and invests regularly in their ongoing professional development and coach education. This role includes opportunities for optional travel and the ability to collaborate with other professional coaches across the country.

Sports Unify. Steel Sports is committed to supporting Inclusion, Diversity, Equity, Allyship, and Leadership in Sports. We strive to provide an experience that strengthens character, encourages servant leadership, and teaches life lessons through sport in ways that intentionally address dimensions of diversity including but not limited to age, race, sex, class, national origin, creed, educational background, religion, gender identity, disability, gender expression, geographical location, income, marital status, parental status, sexual orientation and work experiences.

Please check out www.steelsports.com to learn more about us!

STEEL PARTNERS

Steel Partners, a global diversified holding company that owns and operates businesses, has significant interests in leading companies in various industries, including diversified industrial products, energy, defence, banking, insurance, food products and services, oilfield services, sports, training, education, and the entertainment and lifestyle industries.

As long-term investors, Steel Partners Holdings L.P. has focused on enhancing value through the implementation of operational excellence and corporate strategic restructuring programs, including the Steel Partners Operational Excellence Programs, the Steel Purchasing Council, the Steel IT Council, the Steel Environmental Health & Safety Council, the Steel Grow Talent Management system, Steel Corporate Services and the other components of the Steel Partners culture - what we call “The Steel Way.”

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THE ROLE

This role is an integral part of Steel Sports within our Programming product. This role is responsible for coordinating youth multi sports year-round offerings including community events, camps, clinics and programs. This is an opportunity to grow all aspects of a product in the youth sports industry with extensive training and support from a dedicated team.



Advantages of working with Steel Sports

- Flexible work environment and schedule (Working from home opportunities).
- Our KIDS FIRST mentality welcomes the participation of your children in our team's activities as applicable.
- Children of our Staff are welcome to participate in our youth programs at a Staff discounted rate.
- Insurance Plan options with wellness incentives
- Competitive Salaries
- Insurance Benefits
- Retirement Investments
- Paid time off
- Team atmosphere
- Professional Development beginning with the Foundations of Positive Coaching, in which will be provided to you at the start of your employment.

Essential Functions

- Teaching fundamental skills of a wide array of sports to children from 4 years old through to high school.
- Responsible for the scheduling of all community events, camps, and clinics.
- Will supervise, mentor and evaluate any coaches and part-time staff assisting with our events.
- Utilize scheduling software and monitor staff hours in accordance with budget.
- Develop and mentor youth athletes, and staff to ensure quality instruction and leadership.
- Assist in the development of program budgets and ensure expenses align with approved budget.
- Develop reports and performance measures in support of Department and Division fiscal goals.
- Monitor and report program budgets and ensure cost recovery goals are being met for all programs, sports and activities.
- Program Management with the region in creating, implementing, and managing a variety of multi-sport programs for both youth athletes.
- Ensure marketing materials, website, and social media sites are updated with accurate information by providing to the Brand and Communication team.
- Negotiate contracts with outside vendors, instructors and other external groups.
- Track inventory and order supplies and equipment for programs.
- Facility and Risk Management responsibilities to collaborate with facility staff and ensure all preventative field maintenance and game/clinic/event day preparation occurs on a regular basis.
- Develop and implement risk management procedures for all sports and programs.
- Monitor field conditions and collaborate with facility staff to ensure fields/parks/gyms are ready for program usage.
- Customer Service & Engagement in communicating efficiently and effectively to all program stakeholders through face-to-face, phone and email interactions.
- Foster and develop principled relationships with community partners and organizations to grow and market current and future programs.
- Effectively utilize programming and scheduling software.
- Participation, involvement, and completing our Fundamentals of Foundations of Positive Coaching sessions.



- All other duties as assigned.

Requirements

- Bachelor's degree in Physical Education, Sports Recreation, Health & Science or related fields.
- Minimum of 2-3 years' experience working with children.
- Prior basic knowledge of the fundamentals of multiple sports.
- Be responsible, flexible, hard-working, ethical, and committed to the mission of Steel Sports.
- Successfully complete the application procedure and pass a background check.
- Understanding of and ability to apply principles of quality youth development and programming.
- Works effectively with people of different backgrounds, abilities, opinions, and perceptions.
- Active engagement with and supervision of children requiring physical stamina, alertness, and emotional stability.
- Have a general understanding of and proficiency with computer technology.
- Strong communication and interpersonal skills.
- A commitment to improving conditions and providing opportunities for all youth.
- Able to encounter challenges with a solution mindset and remain optimistic despite setbacks with program.
- Have a growth mindset for continuous improvement in all aspects of the position.
- Has flexibility and adaptability in work style and in work environments.
- Can manage a dynamic "work" schedule with other jobs, personal responsibilities, school, etc.
- Able to meet deadlines and complete tasks/projects on-time.
- Candidates must have access to consistently reliable transportation.

Equal Employment Opportunity Employer

We are an equal opportunity employer, and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation and gender identity, national origin, disability status, protected veteran status, or any other characteristic protected by law.

Physical Demands:

The physical demands described here are representative of those that must be met by an employee to successfully perform the essential function of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

While performing the duties of this job, the employee is regularly required to talk and hear. The employee is occasionally required to stand; walk; sit; use hands to finger, handle, or feel objects, tools or controls; reach with hands and arms.

The employee needs sufficient strength, agility, and mobility to perform essential functions and to supervise program activities in a wide variety of indoor and outdoor locations. While performing the duties of this job, the employee is regularly required to use a computer for extended periods of time and be able to communicate using a computer and phone/smart device.



The employee must occasionally lift and/or move up to 20 pounds. Specific vision abilities require by this job include close vision, distance vision and the ability to adjust focus. The noise level in the work environment is usually moderate.